



virgin atlantic
flightstore

What's in store?

With Virgin Atlantic Flightstore

Read all about it! We're back again with our monthly newsletter, keeping you in the loop with anything you may have missed or just need a little reminder of. We've been busy this month as always, with one campaign ending and another beginning, prizes to be won, the new Bengaluru route taking to the skies, and much more...



Destination spotlight: Bengaluru

Bengaluru, boarding now

Jump on board! You can now fly your clients to Virgin Atlantic's newest destination, Bengaluru – the garden city, known as a thriving hub for startups and a great Southern India getaway. With flights between London Heathrow and Kempegowda International Airport now live, your clients can now experience fabulous Bengaluru, Virgin Atlantic style.

This addition compliments their already established double daily flights to Delhi and daily flights to Mumbai, providing your customers four options each day to connect to India.

Discover India

Bengaluru



London Heathrow



Sky High Club

Claim on every booking with **Sky High Club**

Soar to new heights with Virgin Atlantic's exclusive club for frontline sellers in the travel trade, where you'll truly be recognised for all that you do, all the time. When you join the Sky High Club, you'll have the chance to gain access to exclusive events, experiential trips, and more; the more bookings you make, the higher you will climb!

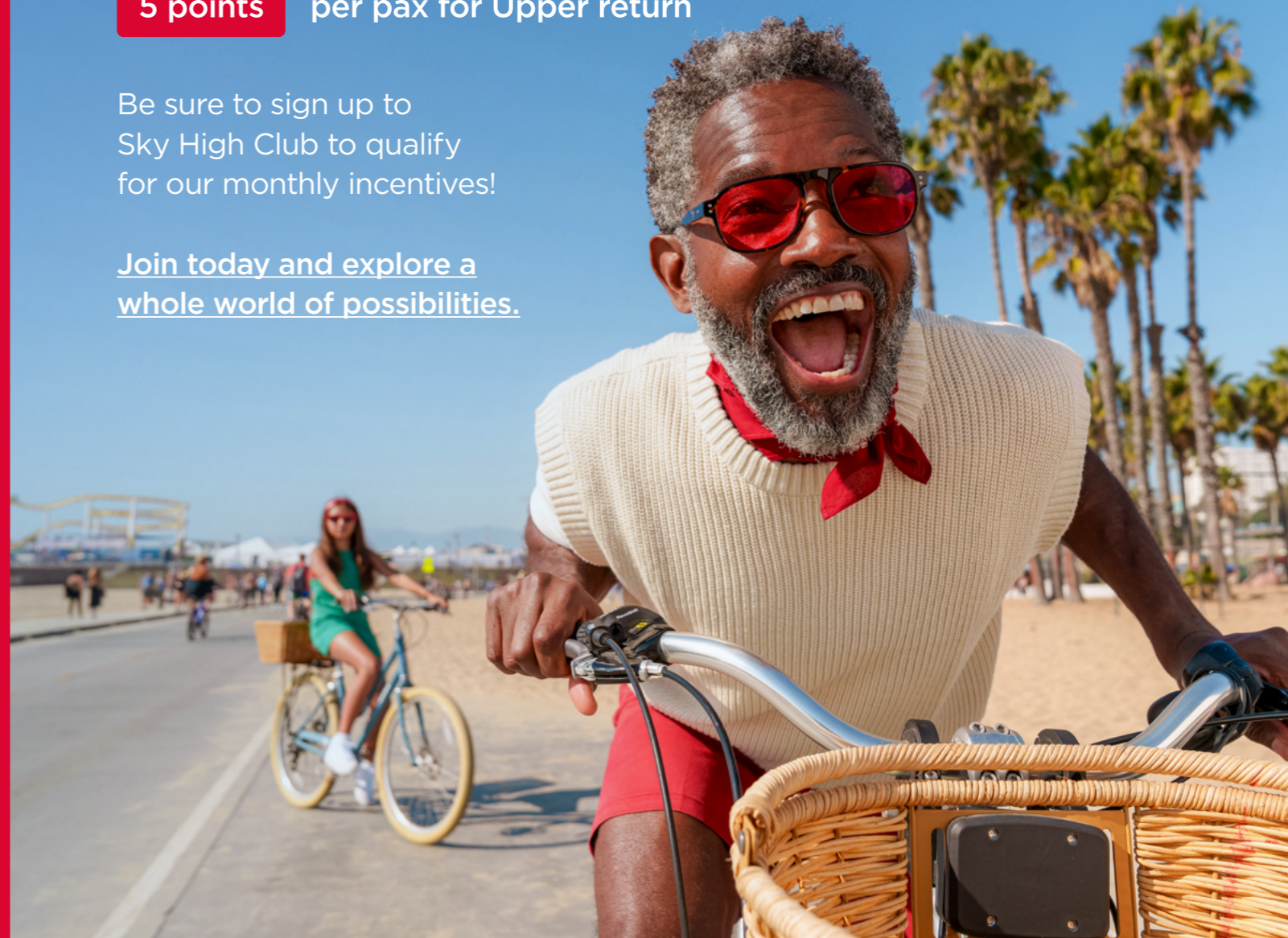
1 point per pax for Economy return

2 points per pax for Premium return

5 points per pax for Upper return

Be sure to sign up to Sky High Club to qualify for our monthly incentives!

[Join today and explore a whole world of possibilities.](#)





Meet the team...

Say **hello** to our Partnerships team

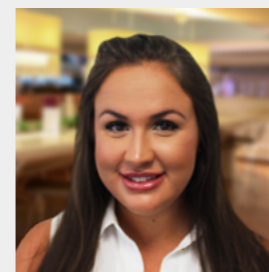
Your new and expanded Virgin Atlantic Flightstore Sales team

You may have seen these friendly faces before, whether they have supported you in achieving your business goals, helped you with the onboarding process, or just been there when you needed a quick helping hand.

We're always looking to grow and now we have a bigger team to support our partnership with you.

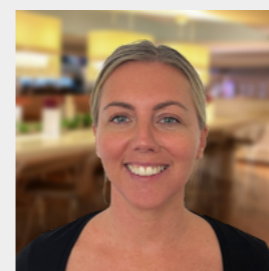
[Get in touch with our team](#)

Meet the team...



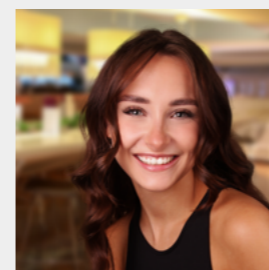
Rachel Martin
Sales Manager

I've been here for 7 years, and my role is to manage our relationship with the airlines and investigate (and implement) new opportunities for Flightstore. I'm super proud of the brand and all we have achieved, and I'm very excited for what's in the pipeline!



Michelle Franklin
Partnership Manager

I have been working in partnerships for almost two years, working alongside Virgin Atlantic and Delta Air Lines to help you stay updated on all the routes and products as well as gaining an understanding of your business needs to strategically help you reach your goals.



Ellie Hopkinson
Partnership Executive

My role involves creating and maintaining strong, trusted, and long-lasting relationships with our agents and representing Virgin Atlantic and Delta's fun, welcoming, and energetic nature.



Michelene Margetts
Partnerships & Engagement Coordinator

Onboarding new clients forms a big part of my role. It's important that our new partners get off to the best start by ensuring they're fully trained on how to use our systems and have all the tools they need to make their partnership with us a success. I also provide support to our clients by answering general questions and assisting with any account set-up queries.



Incentive: Journey to Jamaica

JAMAICA®

Journey to Jamaica

Win a place on Visit Jamaica's experiential trip to Montego Bay.

A blissful blend of beaches, breezes, and Bob Marley beats.

Welcome to Jamaica, where the vibrant energy and laid-back charm of the island will captivate you. Come and explore the rhythmic pulse of the island and the irresistible vibes, warmth, and spirit of the people that will leave an indelible mark on your heart.

Visit Jamaica is giving you the chance to win four nights in Montego Bay on their upcoming experiential trip! All you have to do is book your clients to Jamaica with Virgin Atlantic Flightstore, the more bookings you make the more chance you'll have to win!

[Discover more here](#)



Wild card and prizes

Wild card

One lucky tour operator will be awarded a place at random on this sought-after experiential trip. This place will be awarded during our 'Red on the Road' tour with our lucky scratch cards.

Additional prizes

You could win...



Bottle of Jamaican Appleton Estate Rum



Goody bag from the Jamaica Tourist Board





Don't miss a thing



Don't miss a thing

We'll be back next month with our newsletter for all April updates. Whilst you're waiting, go ahead and follow us on socials.



[VAFlightstore](#)



[virgin-atlantic-flightstore](#)



[Just in case you missed last month's newsletter, you can check it out on our website!](#)